



A Good Practice Workshop for Careers Professionals and Enterprise Support Staff in Higher Education

**Thursday 4th September 2008 at the
London School of Economics and Political Science**

or

**Tuesday 16th September 2008 at the
Birmingham Business School, University of Birmingham**

This one-day workshop will stimulate you to think about new ways to work with entrepreneurial students and graduates. By the end of the workshop you will:

- Understand that many graduates have entrepreneurial tendencies, and that starting a business or a social enterprise is a viable option for them at some stage early in their career.
- Recognise some of the problems and opportunities they will face when they start a business.
- Be able to use a range of approaches and tools to help them make the right career choices
- Be aware of a range of regional and national activities students can participate in.
- Understand how other similar staff are working with entrepreneurial graduates.

The workshop will be led by *Richard Hanage* who took part in the NCGE project to develop materials for use when working with entrepreneurial graduates. The project was carried out in collaboration with AGCAS and about 30 careers staff in HEIs.

Richard has run short workshops on the material at several universities and at the AGCAS conference last September. This longer workshop will allow the subject to be covered in more depth, and for more sharing of working practices between participants.

Participants will receive copies of the workshop materials, and a summary of the NCGE report.

Registration starts at 9.15 and the workshops start at 9.45. They finish at 16.30.

The cost per delegate is £55 (and only £45 per extra participant from the same organisation).

Please contact Gemma Wan at the NCGE to book a place (0121 503 3239 or email gemma.wan@ncge.org.uk)



If you are not sure if the workshops are right for you, please contact Richard at richard@hanage.com or on 07801 430784 to find out more about them.



‘Working With Entrepreneurial Graduates’

Understanding, encouraging and challenging entrepreneurial graduates.

Thursday September 4th
Connaught House, London School of Economics, Aldwych, London
or
Tuesday September 16th 2008:
Birmingham Business School, University of Birmingham.

Workshop Timetable

- 09.15 Registration and coffee
- 09.45 Introductions**
- 10.00 Entrepreneurial Graduates #1 – Richard Hanage**
- 11.00 Coffee
- 11.15 Entrepreneurial Graduates #2 – Richard Hanage**
- 12.30 Lunch
- 13.00 Entrepreneurial graduates at Birmingham or LSE – local University host**
- 13.30 Round Robin – what we are doing for entrepreneurial students?**
(three groups – Richard Hanage/Simon Butt/Social Enterprise Presenter)
- 14.45 Tea
- 15.00 Social Enterprises – Ingrid Bale or Andrew Ferguson**
- 15.45 The NCGE: Supporting enterprise & entrepreneurship in HE – Simon Butt**
- 16.00 Action plans - Richard Hanage**
- 16.30 Finish